

Chris Morgan

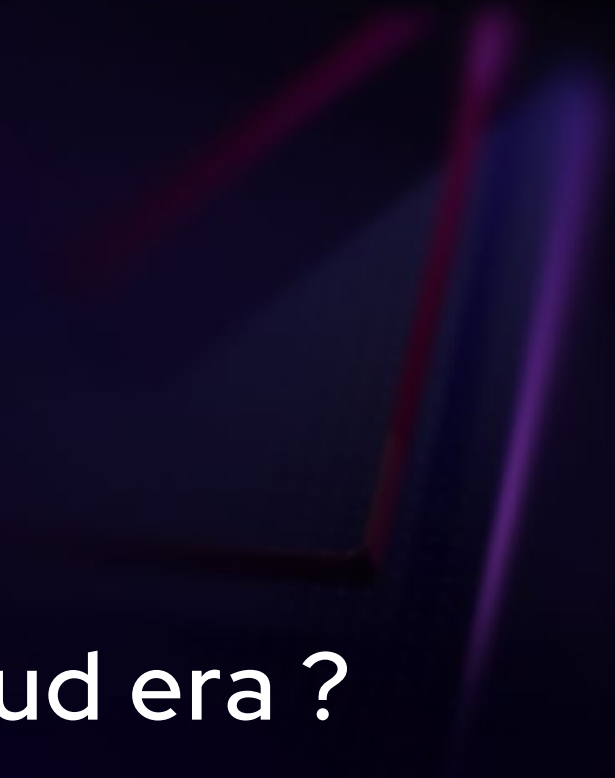
Vice President, Hybrid Platforms



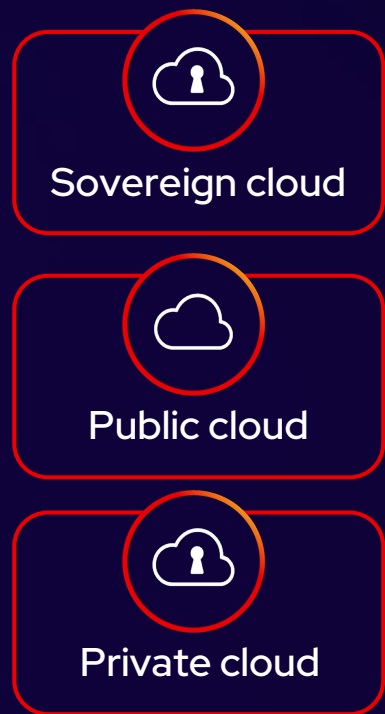
Abstract geometric shapes in shades of purple and blue, including a large triangle and several lines, located in the top right corner of the slide.

Innovate freely, operate efficiently:

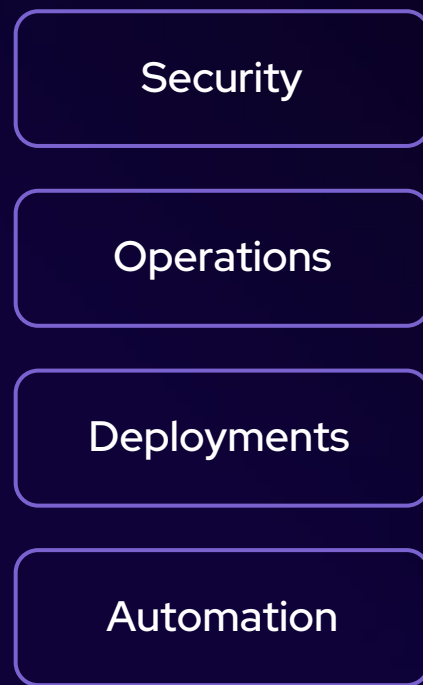
Build on a unified AI and application platform

Abstract geometric shapes in the top right corner, including a dark blue parallelogram and a purple parallelogram, both tilted at an angle.

What have we learned from the cloud era ?



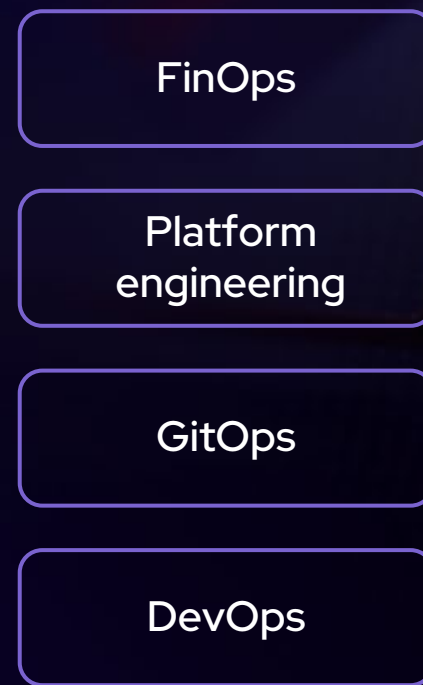
Location



Consistency



Innovation



Collaboration

Open hybrid cloud

Collaboration

DevOps

Platform
engineering

GitOps

FinOps

Workloads

Workloads

Workloads

Innovation

Modern application platform

Consistency

Integrated containers and virtual machines

Consistent, secure infrastructure platform

Automation platform

Location



Physical



Virtual



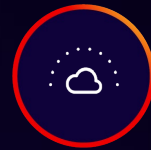
Private
cloud



Sovereign
cloud



Public
cloud



Edge

Building success on Red Hat platforms

3-year ROI

540%

 **Red Hat**
Enterprise Linux^[1]

668%

 **Red Hat**
Ansible Automation
Platform^[2]

468%

 **Red Hat**
OpenShift^[3]

[1] "The Business Value of Red Hat Solutions Versus Non-Paid Open Source Alternatives," IDC, March 2023.

[2] "The Business Value of Red Hat Ansible Automation Platform," IDC, March 2024.

[3] "The Total Economic Impact® Of Red Hat OpenShift Cloud Services," Forrester Consulting, Feb. 2024.